

WHY BOOK with Alpine Adventures



(+1) 800-755-1330

virtuoso@alpineadventures.net

www.alpineadventures.net

Sample package Montage Deer Valley

Montage

DEER VALLEY

Montage Deer Valley hotel room only \$8,000

Full package \$10,000 Montage Deer Valley

- Private SUV
- 2 Adult 5 Day lift tickets
- 2 Adult Performance ski rentals

BOOKING THE HOTEL ONLY	BOOKING A PACKAGE THROUGH A NON-VIRTUOSO PREFERRED PARTNER	BOOKING WITH ALPINE ADVENTURES
Earn 10% on your clients' hotel room only, leaving lots of money on the table!	Earn 10% commission and your clients <u>do not receive</u> the added value of Virtuoso amenities.	Provides your guests with their desired accommodations, and 12% on EVERY component
You earn \$800	You earn \$1,000	You earn \$1,200 An increase of 50% more money

- » Work with our team of mountain sales experts to book customized ski vacations for your clients and maximize your commissions.
- » Our dedicated team listens to your clients' requests and, leveraging our extensive global accommodation relationships, secures the perfect ski vacation at competitive rates.
- » We do not directly market to your clients; our relationship is with our travel professionals.
- » Build a lasting relationship with us for all your ski, Africa, trekking, and adventure bookings.

What we offer

Team Alpine is committed to creating the most personalized, knowledgeable, and, efficient travel experience you and your clients will ever have. Think of us as your one-stop shop for mountain travel around the globe!

- » We offer an exclusive portfolio of lodging properties worldwide.
- » We can help book a trip based on your client's travel needs.
- » In addition to our luxury ski vacations, we also offer travel services such as: airfare, rental cars, transfers, lift passes, ski rentals, ski lessons and other concierge services.
- » We specialize in customized winter and summer vacations for both individuals and groups.

Mountains aren't just for the winter-time

There are plenty of activities for everyone, any time of year. Some favorite activities include: » Hiking » Biking » Whitewater rafting » Summer concerts » Festivals...

We'll take care of all the details

- » Roundtrip airfare
- » Private SUV Transfers
- » Car rentals
- » Lift passes
- » Ski rentals
- » Lessons
- » Lodging



REPRESENTED BY
J.MAK
HOSPITALITY



Learn more about

Adventures Africa



(+1) 800-755-1330
virtuoso@adventuresafrica.com
www.adventuresafrica.com

Our Specialties

- » Custom curated itineraries
- » Southern & East Africa Specialists
- » Luxury focused, but can cater to all budgets
- » Multi-destination trips
- » Beach & island add-ons
- » International, regional, domestic, and bush flights

Why partner with us:

- » Years of experience curating trips to Africa
- » Knowledgeable & responsive staff with firsthand product knowledge
- » Outstanding supplier partners on the ground in Africa
- » Comprehensive itineraries from A-Z
- » Industry leading technology platforms
- » Preferred commission levels
- » Very competitive pricing & value
- » Any additional applicable consortium amenities

Our Primary Destinations

- South Africa
- Namibia
- Botswana
- Zimbabwe
- Zambia
- Malawi
- Tanzania
- Rwanda
- Uganda
- Kenya

Africa Safari in East & Southern Africa

- Kruger National Park
- Cape Town
- Cape Winelands
- Garden Route
- Madikwe Game Reserve
- Phinda Game Reserve

South Africa stands out as one of Africa's premier wildlife destinations. The expansive Kruger National Park, renowned for its rich diversity of animals, is one of the continent's most iconic attractions.



REPRESENTED BY
J.MAK
HOSPITALITY

Meet the team



We are a team of experienced travelers and travel specialists who specialize in planning winter mountain vacations and adventure trips worldwide. Contact us if you have any questions or concerns, or if you simply want to have a chat about travel. We are here to offer you best deals, information and tips on how to plan your trip.



Rick Reichsfeld
President



Richelle Blanken
Vice President of Marketing



Marion Johnson
Manager of Air Department /
Group sales



Don Hartman
Sales Manager



Pete Kovacevic
Director of International Sales /
Global Travel Specialist



Lisa Vinderskov
Director of
Business Development



Gary Nicoll
Travel specialist /
Africa Sales specialist



Max Jensen
Director of Group Sales /
Global Travel Specialist



Jackie Yamaguchi
Mountain Travel Specialist



Marlene Christopher
Mountain Travel Specialist



Kurt Schroeder
Mountain Travel Specialist



Lee Grossman
Group Sales Manager



Kevin Grossman
Group Sales Manager



AJ Templeton
Mountain Travel Specialist



James Williamson
Mountain Travel Specialist



Denise Gordon Rusboldt
Mountain Travel Specialist



Kate Silvey
Mountain Travel Specialist



Josh Bremmerer
Alps & Freeride Specialist



Alene Peaceman
Mountain Travel Specialist



Crysta Wolfe
Mountain Travel Specialist



Michele Gile
Mountain Travel Specialist



Ethan Scherer
Mountain Travel Specialist



Elliott Brunini
Mountain Travel Specialist



Eric Rystedt
Operations Manager



David Collier
Operations Department
Support Specialist



Susanne Beckett
Accounting Manager



Darlene Shugart
Operations / Sales



Sarah Rzeminski
Support Staff
Africa Department



Miranda Styles
Operations Department
Support Specialist



Kim Kramers
Operations Manager



Octavio Neto
Operations



Angelika DI Mair
Onsite Representative



Sasha Stakic
Director of IT



Tanya Odovic
Graphic / Web Designer

ALPINE ADVENTURES

(+1) 800-755-1330
virtuoso@alpineadventures.net
www.alpineadventures.net

ADVENTURES AFRICA

(+1) 888-281-5565
virtuoso@adventuresafrica.com
www.adventuresafrica.com

